



TOOL & MANUFACTURING

5005 County Rd. 29 ♦ Auburn, IN 46706
o: 260.925.2128 w: www.rathburntool.com

CUSTOMER SOLUTIONS: #23

QUICK TURN, HIGH QUALITY SOLUTIONS TO HELP A LOCAL MANUFACTURER IN A BIND.

Manufacturing offshore can have some advantages—until issues with shipping, quality, and tariffs get in the way. A local supplier of stainless steel rail components found themselves dealing with critical timing issues. Parts they had ordered overseas had been delayed by two weeks, and they were now completely out of inventory so they could not meet their production demands. Through a mutual connection associated with Citizen Swiss equipment, they learned about Rathburn.

JUST-IN-TIME PRECISION MANUFACTURING TO OVERCOME OUTSOURCING DELAYS.

After meeting with the customer engineering team, Rathburn acquired the 316 stainless steel stock needed for the project and quickly ramped up production using our Citizen Swiss A32 machine. We were able to turn out the 5,000 parts needed, from start to finish, in just four days.

HALF THE TIME, WITHIN BUDGET, AND EXACTLY WHAT WAS NEEDED.

Because of our commitment to quality people and low volume production efficiencies, Rathburn was able to jump immediately to solve this manufacturing challenge for our customer. We delivered the pieces in half the time of the customer’s overseas supplier delay at a price competitive with overseas manufacturing, and enabled our customer to meet their customer’s demands right on schedule.

Visit our plant in Auburn, Indiana and see for yourself how for 35+ years, we’ve used the latest technology while applying ingenuity and consistent quality standards to produce an experience our customers call “hard to believe”.

